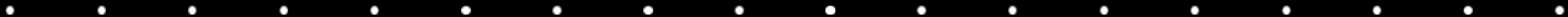


# Metso

## Q1/2024 results

CFO and Deputy CEO Eeva Sipilä

April 25, 2024



# Forward looking statements

It should be noted that certain statements herein which are not historical facts, including, without limitation, those regarding expectations for general economic development and the market situation, expectations for customer industry profitability and investment willingness, expectations for company growth, development and profitability and the realization of synergy benefits and cost savings, and statements preceded by "expects", "estimates", "forecasts" or similar expressions, are forward looking statements. These statements are based on current decisions and plans and currently known factors. They involve risks and uncertainties which may cause the actual results to materially differ from the results currently expected by the company.

Such factors include, but are not limited to:

- 1) general economic conditions, including fluctuations in exchange rates and interest levels which influence the operating environment and profitability of customers and thereby the orders received by the company and their margins
- 2) the competitive situation, especially significant technological solutions developed by competitors
- 3) the company's own operating conditions, such as the success of production, product development and project management and their continuous development and improvement
- 4) the success of pending and future acquisitions and restructuring.

# Agenda

**01** Results in brief

**02** Financials

**03** Sustainability and outlook

**04** Q&A

April 25, 2024

Metso

# 01

## Results in brief

# Q1/24 highlights



Market activity in line with expectations



Services sales grew



Resilient adjusted EBITA margin of 16.5%

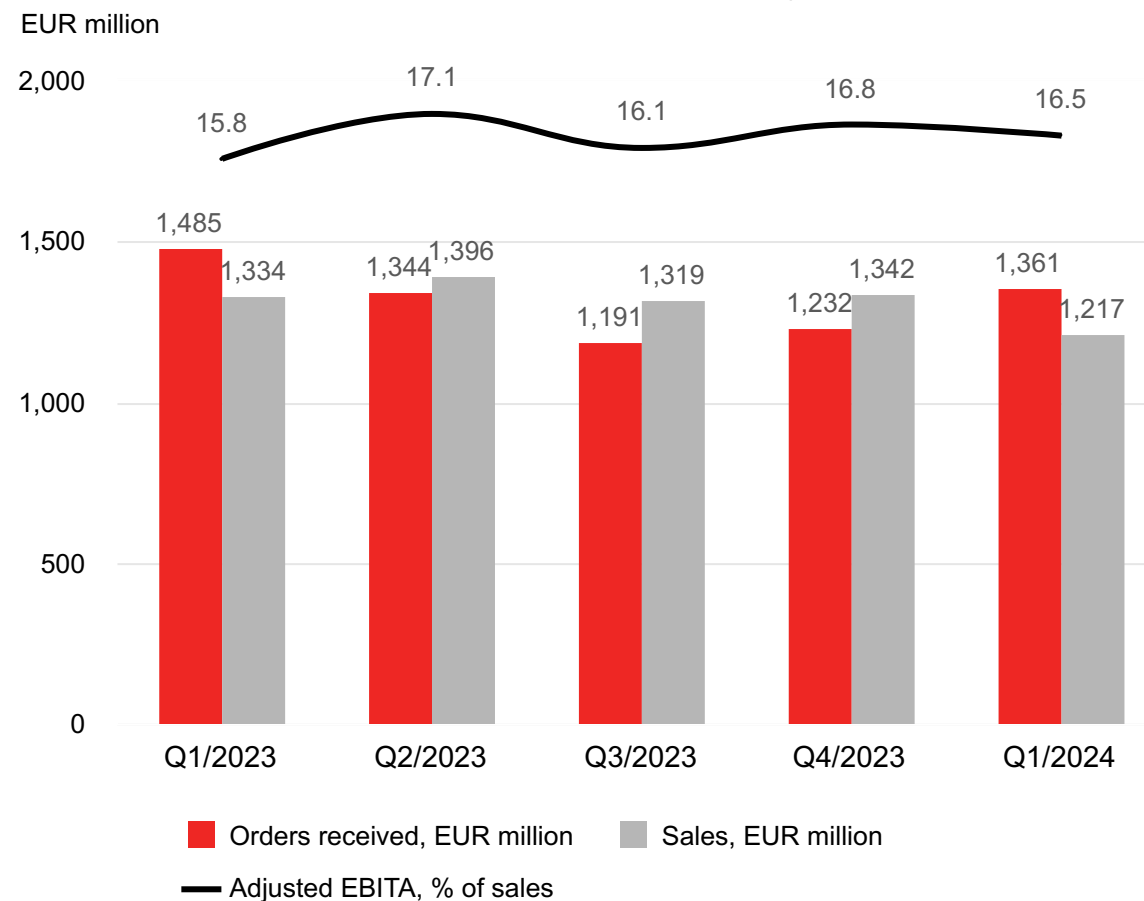


Good progress in cash flow

# Group Q1/2024 key figures

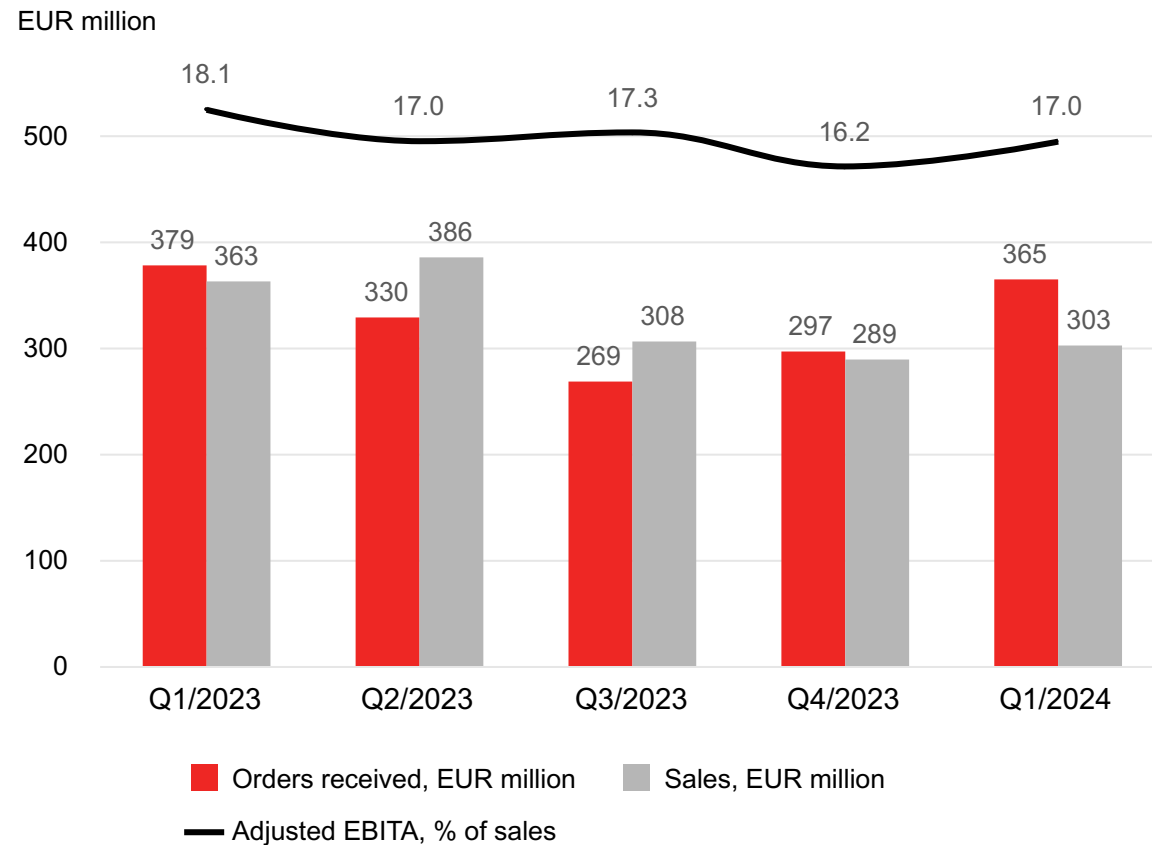
EUR million	Q1/2024	Q1/2023	Change %
Orders received	1,361	1,485	-8
Sales	1,217	1,334	-9
Adjusted EBITA	200	211	-5
% of sales	16.5	15.8	-
Operating profit	188	193	-3
% of sales	15.4	14.5	-
Earnings per share, continuing operations, EUR	0.15	0.17	-12
Cash flow from operations	158	110	43

## Group orders, sales and adj. EBITA



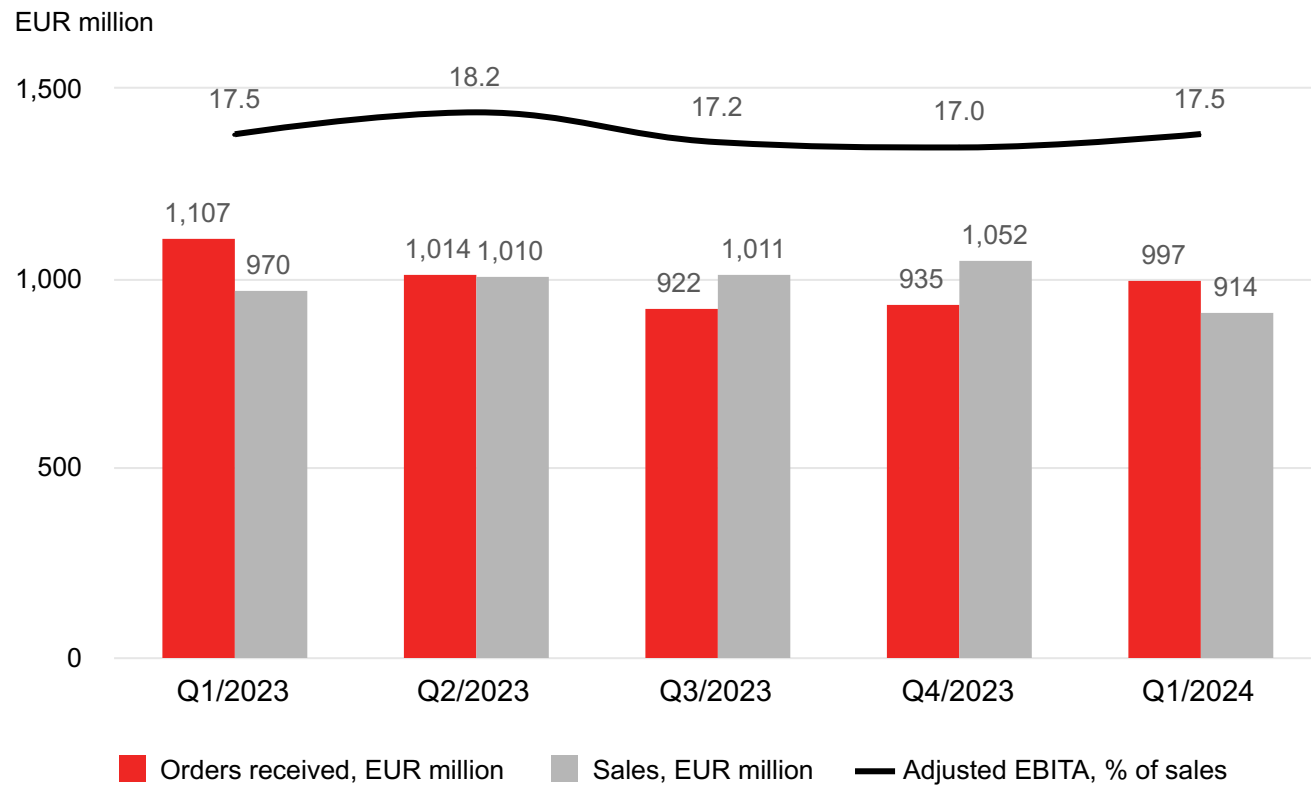
# Aggregates resilient despite lower sales

- Orders received EUR 365 million (EUR 379 million)
  - Market activity improved q-o-q
  - Equipment orders -6%, services +1%
- Sales EUR 303 million (EUR 363 million)
  - Decrease in both equipment and services
  - Services share 36% (31%)
- Adjusted EBITA EUR 52 million (EUR 66 million)
  - Margin of 17.0% (18.1%)
  - Successful cost management and sales mix



# Minerals profitability supported by services growth

- Orders EUR 997 million (EUR 1,107 million)
  - Market activity in services improved q-o-q; equipment market unchanged
  - Healthy services orders, but -5% y-o-y on high comparison
  - Equipment orders -19%
- Sales EUR 914 million (EUR 970 million)
  - Services +8%, equipment -25%
  - Services share 68% (59%)
- Adjusted EBITA EUR 160 million (EUR 170 million)
  - Margin of 17.5% (17.5%)
  - Cost management and sales mix



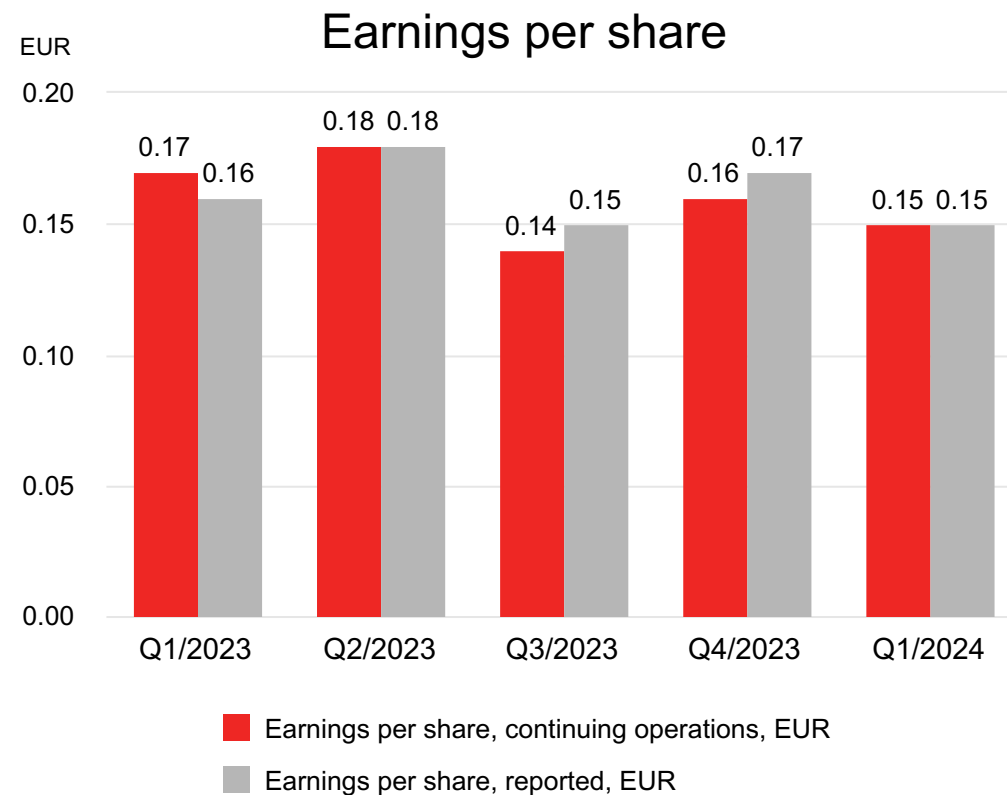


02

**Financials in  
details**

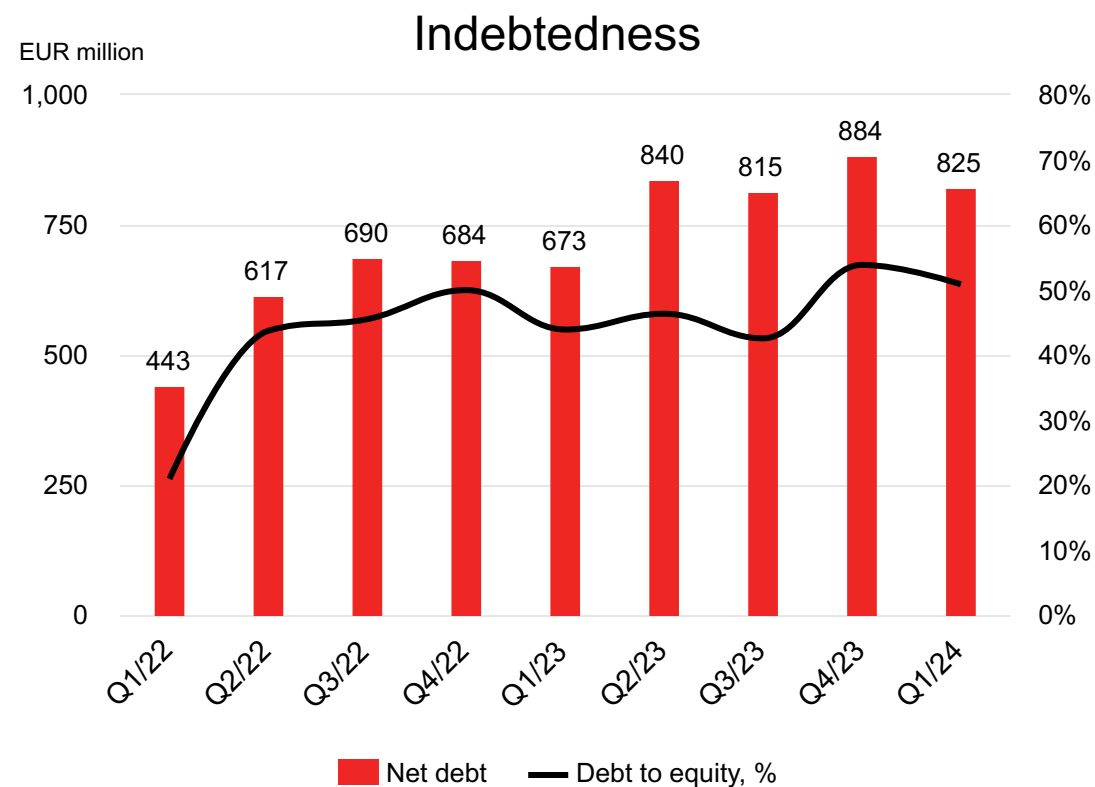
# Group Income Statement

EUR million	Q1/2024	Q1/2023	2023
Sales	1,217	1,334	5,390
<b>Adj. EBITA</b>	<b>200</b>	<b>211</b>	<b>887</b>
Adj. EBITA, %	16.5	15.8	16.5
<b>Operating profit</b>	<b>188</b>	<b>193</b>	<b>805</b>
Operating profit, %	15.4	14.5	14.9
Net financial expenses	-22	-12	-80
Profit before taxes	165	182	724
Income taxes	-41	-45	-187
<b>Profit for the period, continuing operations</b>	<b>124</b>	<b>137</b>	<b>537</b>
Earnings per share, continuing operations, EUR	0.15	0.17	0.65
Profit for the period	121	134	546



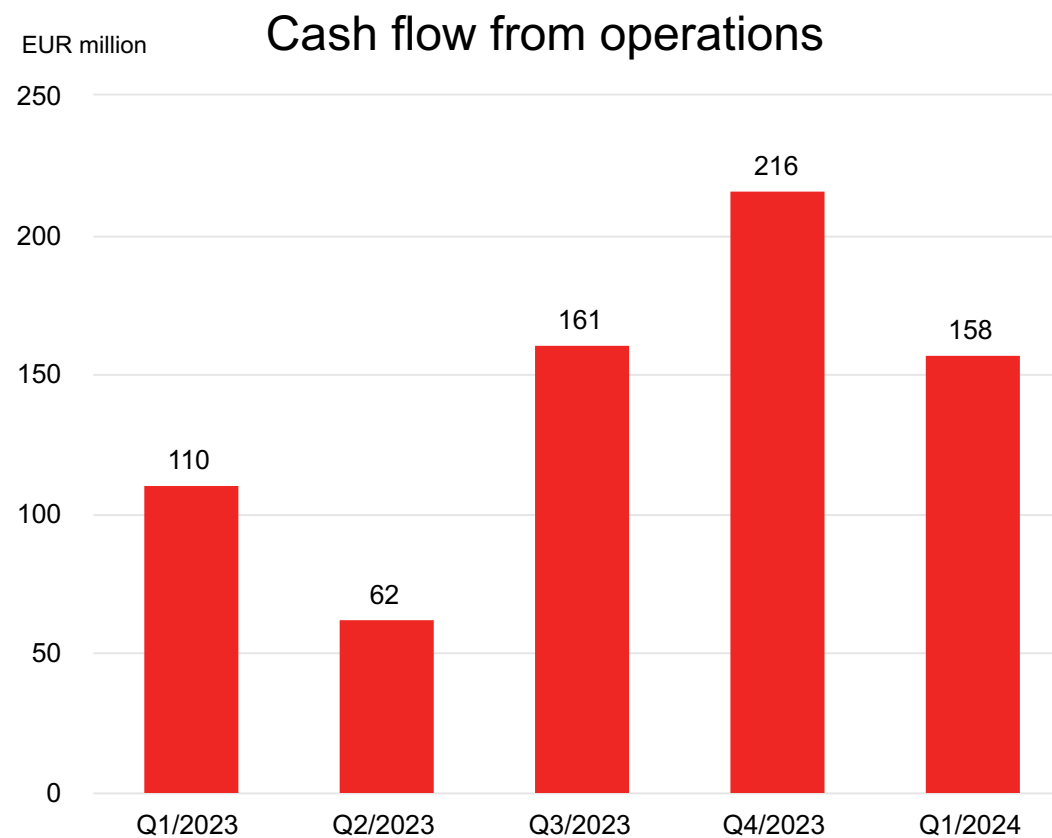
# Group Balance Sheet

EUR million	Mar 31, 2024	Mar 31, 2023	Dec 31, 2023
Total goodwill and intangible assets	1,875	1,957	1,886
Total property, plant and equipment	484	419	472
Right-of-use assets	109	117	114
Other non-current assets	273	263	271
Inventories	1,962	1,960	1,951
Receivables (trade and other)	1,421	1,586	1,585
Liquid funds	680	531	638
Assets held for sale	237	–	238
<b>TOTAL ASSETS</b>	<b>7,041</b>	<b>6,834</b>	<b>7,156</b>
Total equity	2,741	2,475	2,618
Interest-bearing liabilities	1,508	1,208	1,528
Non-interest-bearing liabilities	2,657	3,151	2,841
Liabilities held for sale	136	–	169
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>7,041</b>	<b>6,834</b>	<b>7,156</b>



# Operating cash flow improved

EUR million	Q1/2024	Q1/2023	2023
Profit for the period	121	134	546
Adjustments:			
Depreciation and amortization	42	39	158
Financial expenses, net	22	12	80
Income taxes	43	45	199
Other items	-6	7	15
Total adjustments	101	103	453
Change in net working capital	-64	-127	-449
<b>Net cash flow from operating activities before financial items and taxes</b>	<b>158</b>	<b>110</b>	<b>550</b>



# Financial position

- Ratings:
  - S&P Global: 'BBB' with stable outlook (April 24, 2023)
  - Moody's: 'Baa2' long-term rating with stable outlook (April 2021; confirmed on May 2, 2023)
- Average interest rate of loans and derivatives 4.2%
- Q2 events:
  - EUR 197 million bond maturity in June will be funded by proceeds from a EUR 300 million Sustainability Linked bond issued in November 2023
  - Payment of 1st dividend installment of close to EUR 150 million (Subject to AGM)

EUR million	Mar 31, 2024	Mar 31, 2023	Dec 31, 2023
Liquid funds	680	531	638
Net debt	825	673	884
Gearing, %	30.1	27.2	33.8
Equity-to-assets ratio, %	42.2	40.6	40.2
Debt to capital, %	33.7	30.5	35.0
Equity/share, EUR	3.31	2.99	3.16

03

**Sustainability  
and outlook**

# Good progress in most sustainability KPIs

## Planet Positive

sales to grow faster than overall sales

Q1/2024\*:  
EUR 1,417 million  
+11% y-o-y

**ON TARGET**

One major order and overall healthy pipeline

## Net zero

CO<sub>2</sub> emissions in own operations\*\* by 2030

Q1/2024:  
-75%\*\*\*

**ON TARGET**

Around 10 CO<sub>2</sub> and/or energy savings projects completed

Logistics CO<sub>2</sub> emissions

**-20%**  
by 2025

Q1/2024:  
-6%\*\*\*

**BELOW TARGET**

Flat development

Spend from suppliers with science-based emissions targets

**30%**  
by 2025

Q1/2024:  
27.0%\*\*\*\*

**ON TARGET**

Over 40 new suppliers signed for SBTs

*\* Rolling 12 months as of end of February 2024 \*\*Scope 1 and 2 \*\*\*Baseline year 2019 \*\*\*\* \*of total procurement spend from suppliers that have committed to SBTi or alternative ambitious climate target validated by Metso. KPIs are calculated based on absolute figures.*



# Market Outlook

Metso expects the market activity in both Minerals and Aggregates will remain at the current level.

In its previously published outlook, Metso expected that the market activity in Minerals will remain at the current level, while the market activity in Aggregates was expected to improve.

According to the company's disclosure policy, Metso's market outlook describes the expected sequential development of market activity during the following six-month period using three categories: improve, remain at the current level, or decline.

| April 25, 2024



Metso







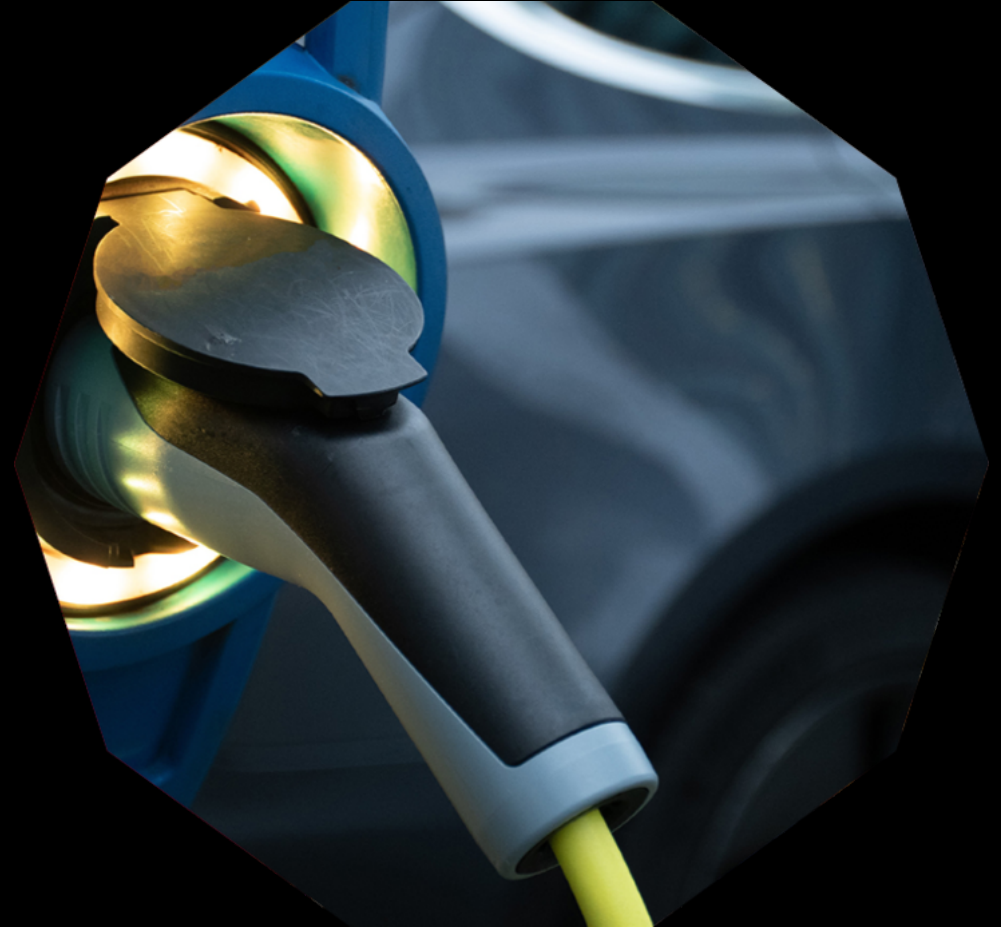
04

Q&A

Metso

# Metso

## Partner for positive change



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